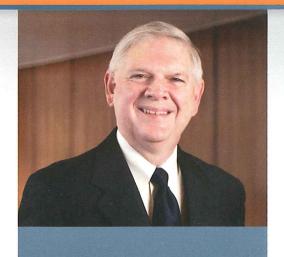
Northeast Wisconsin Technical College





LETTER FROM THE PRESIDENT



Dear investors,

It is my pleasure to present the NWTC Annual Report for 2010-2011. Despite the tumult and change, Northeast Wisconsin Technical College managed to maintain its focus on meeting the needs of the students and communities it serves.

Often, we have met those needs by increasing access and opportunities. We use technology and outreach locations to reach more students. New facilities like the NWTC Northwoods Regional Learning Lab in Wausaukee and the Computer Integrated Manufacturing Mobile Lab bring advanced technology to rural areas. New degree programs in Gerontology, Marine Construction, Marine Engineering Technology, Enology and Viticulture provide inroads to industries with strong job potential. Yet access and opportunity are no longer enough.

Increasingly, what employers need—what we all need—are more graduates, whose complete, flexible skill set helps businesses remain competitive. Our future depends on our ability to help more people stay in school and graduate. This year, the College intensified its focus on student success, defined as course mastery, persistence in school, and attainment of credentials. Staff mined years of data and conducted new research to find out where students fail and why they succeed. We have already implemented mandatory orientation, new student financial tools, new basic academic courses, phone calls to non-returning students, and more changes are on the way. The people who enroll at NWTC have already made a significant positive choice; we are here to make their journey easier and ensure their progress.

In recognition, NWTC has been identified by the Aspen Institute as one of the top 10 percent of colleges in the United States for promoting student success. NWTC was the only Wisconsin college to be named among these "Achieving the Dream" colleges. Through Achieving the Dream, what we are learning at NWTC may be used nationwide by other colleges to help other students achieve their dreams as well.

NWTC is committed to keeping people out of poverty, in the workforce and thriving. It is our mission and our passion, and we could not do it without you. Thank you for your support, and please let us know if there is a way we can help you or someone you know achieve their dreams.

Sincerely,

Dr. H. Jeffrey Rafn, President



OUR MISSION AND VISION

OUR VISION

NWTC will provide the highest quality, life-long learning opportunities that are

- what you want
- when you want
- where you want, and
- how you want them

so you may continue your learning and successfully engage in a career that enhances your quality of life in a global community.

OUR MISSION

We are a two-year technical college, serving Northeast Wisconsin by providing education, training, and lifelong learning opportunities for individuals and businesses leading to the development of a skilled workforce.

Our customers stimulate the economic vitality of our district as a result of the application of skills and knowledge acquired through the completion of certificates, degrees, diplomas, and courses.



2010-2011 BOARD OF TRUSTEES

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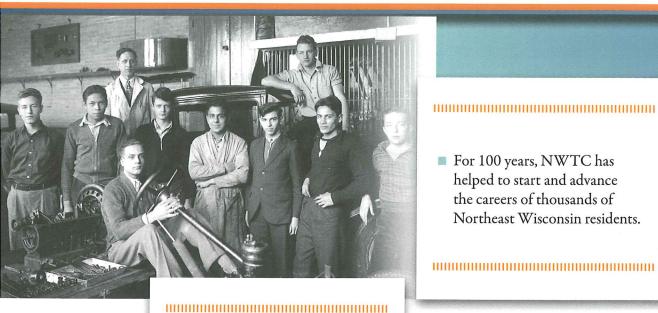
Gerald Worrick

Door County

IN MEMORIUM

In memory of John Gower (1941-2011) and in grateful appreciation for the volunteer service of our District Board members, past and present

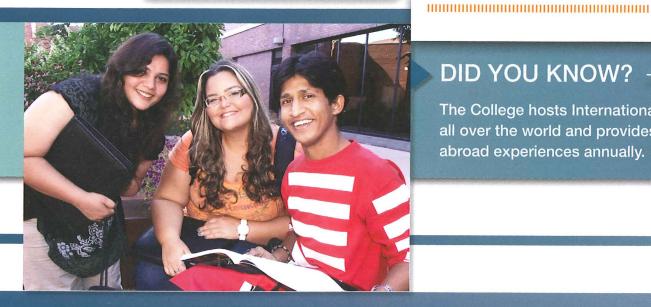
NORTHEAST WISCONSIN TECHNICA



For 100 years, NWTC has helped to start and advance the careers of thousands of Northeast Wisconsin residents.

NWTC offers over 100 associate degrees, technical diplomas, and apprenticeships, plus 98 certificates.

In 2011, NWTC was ranked in the top 10 percent of community colleges nationwide for promoting student success by the Aspen Institute.



DID YOU KNOW?

The College hosts International students from all over the world and provides local study abroad experiences annually.

COLLEGE - IMPRESSIVE FACTS - 2012



DID YOU KNOW?

NWTC has awarded more than 50,000 degrees and diplomas since 1968. ■ Each year NWTC serves over 40,000 students who are preparing to enter the workforce, change careers, gain high-tech new skills, start businesses, or meet personal or workplace goals.

■ NWTC SERVED 1,084
BUSINESSES in 2010-2011 with customized training either at their site or in the classroom, training 20,083 employees.

- 2,640 STUDENTS GRADUATED from NWTC in 2010-2011.
- 89 PERCENT OF 2011 GRADUATES available for employment were employed six months after graduation, and 79 percent of those had jobs in their field of study.
- 96 PERCENT OF 2011
 EMPLOYED GRADUATES
 WORK IN WISCONSIN, and
 75 percent work right here in the district.

■ NWTC's 2011 associate degree graduates were earning a median salary of \$36,085 six months after graduation.

GIVE THE GIFT OF EDUCATION

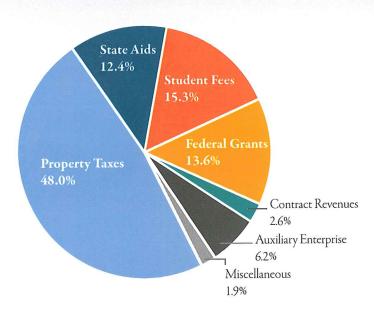
More than \$1 million in scholarships has been awarded to 1,614 students since 2007.

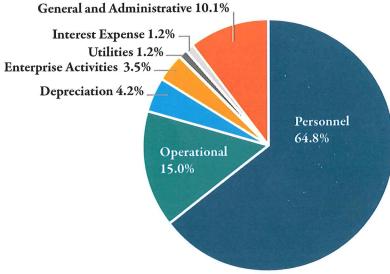
FOR MORE INFORMATION ON GIVING OPPORTUNITIES:

Crystal Harrison, Director NWTC Educational Foundation — (920) 498-5541 crystal.harrison@nwtc.edu

Follow our celebration at www.nwtc.edu/100YEARS

2010-2011 FINANCIAL RESULTS





NWTC 2010-11 Financial Results

Revenue		
(Unduplicated) - All Funds		
Tax Levy	\$59,079,805	48.0%
State Aids	15,243,555	12.4%
Federal Grants	16,796,053	13.6%
Student Program Fees	15,727,059	12.8%
Student Material Fees	982,808	0.8%
Other Student Fees	2,061,115	1.7%
Auxiliary Enterprise Revenues	7,653,154	6.2%
Business & Industry Contracts	3,094,002	2.5%
School District Contracts	105,750	0.1%
Miscellaneous	2,243,156	1.8%
Investment Income	182,361	0.1%

Total Revenues \$123,168,818 100.0%

Percentage change from FY2009-10: 3.0%

Expenses
(Unduplicated) - All Funds except capital project expenditures
Salaries, Wages & Benefits \$76,341,771 64.8%

Travel, Memberships & Subscriptions 1,462,808 1.2%
Supplies, Printing & Minor Equipment 6,832,810 - 5.8%

1.2% 5.8% 6.2% Contract Services 7,270,267 1.8% Rentals, Repairs & Maintenance 2,161,239 710,233 0.6% Credit 4,080,254 3.5% Enterprise Activities Insurance 281,867 0.2% Utilities 1,439,345 1.2% 4,994,663 4.2% Depreciation 9.3% Student Aid 10,884,117 1.2% Interest Expense 1,349,365 \$117,808,739 100.0% Total Expenses Percentage change from FY2009-10: 5.2%

"NOTES: Capital project expenditures were \$9,954,038"

2010-2011 BENCHMARKS

NWTC is the 4th-largest of Wisconsin's Technical Colleges

NWTC served 7,570 (FTE) students in 2010-2011, the 4th-largest total in the WTCS. They included degree and diploma students, adults changing careers, employees and employers advancing their skills, and community members improving their quality of life. NWTC also granted the third-largest number of degrees, with 2,653.

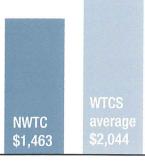
Cost per student is 5th lowest in Wisconsin

NWTC's operational cost per student is 5th-lowest in the WTCS—\$11,742 compared to a state average of \$13,010. Change from 5 years ago: \$200 or less than 1.8%, despite the increase in offerings and services.

Sources: Cost Allocation Report and Full Time/Part Time Enrollments By Program Aid Code, WTCS Office.

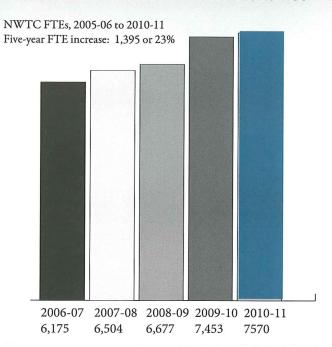
NWTC tax levy is the 2nd lowest in the state

NWTC tax levy per person\$1,463 WTCS average\$2,044



Source: Mill Rate and Total Tax Levy, WTCS Office

Number of FTE students continues to rise



NWTC operating mill rate is still the 4th lowest in the state

NWTC operating mill rate\$1.19 WTCS operating mill rate average\$1.30



Source: Mill Rate and Total Tax Levy, WTCS Office

100 years of great careers



Success for the past century and the next



Green Bay Campus

2740 W. Mason St. P.O. Box 19042 Green Bay, WI 54307-9042 (920) 498-5444

Marinette Campus

1601 University Dr. Marinette, WI 54143 (715) 735-9361

Sturgeon Bay Campus

229 N. 14th Ave. Sturgeon Bay, WI 54235 (920) 746-4900

CELEBRATING 100 YEARS OF EDUCATION